



**CODE OF ETHICS TRAINING
'I AM A REALTOR'**

9:00am - 12:00pm (3 clock hours)
Cost \$30* (Take both classes for \$60!!)

This ethics training class provides new and experienced agents with the needed information about their membership in the local, state and National Association of Realtors. Everything from trademark information to government/political activities to the importance of being a Realtor member is shared.

Every article of the Code of Ethics is discussed, including examples of each. The ethics complaint and arbitration process is demonstrated in class along with the basis of Procuring Cause. All this is packed into 4 fast paced hours. This course satisfies the National Association of Realtors requirement for biannual ethics training, and also satisfies the NPSAR requirement for new agent orientation.

**DISSECTING THE NWMLS
INSPECTION FORMS**

1:00 pm - 4:30 pm (3.5 clock hours)
Cost \$35. (Take both Classes for \$60!)

Sales conditioned upon buyer's approval of a property inspection. As the name implies, this class takes apart all aspects of the Inspection Form #35, and Response Form #35R. Also included is a thorough discussion regarding Form 21 Notices, Form 21 Computation of Time, and Form 22R, U, S, & V.

- General overview of Form #35
- Meaning of "Subjective Satisfaction"
- Buyer's Notice or Request For Modification
- Seller Response options & Buyer's Response options
- What is the Default Position?
- Time lines: 10 day, 5 day, 3 day. When and where used

When: FRIDAY, November 9, 2018

**Location: Skagit Publishing Community Room
1215 Anderson Rd.
Mount Vernon, WA 98274**

**LOCATION
CHANGE!**

Instructor: Larry Christensen - Larry has been a Washington State Certified Instructor since 1998, and has written state approved courses on real estate ethics, professional standards, agency law, contingencies, inspections, assorted other NWMLS forms, procuring cause, RCW 18.85 transition course, core curriculum, and presenting offers. He is an approved ethics instructor for Realtor® associations in Washington State.



Please Sign me up for: _____ Code of Ethics _____ NWMLS Forms or _____ Both for \$60

Name: _____ Firm: _____

Address: _____ Company Phone: _____

_____ E-mail: _____

Total Enclosed: _____ (\$30 COE, \$35 NWMLS Forms, or both for \$60)

Payment Option: _____ Check _____ MC** _____ Visa**

****If paying by credit card, please call the office.**

Mail Registration with check to: **North Puget Sound Association of REALTORS®**
525 E. College Way, Suite J/Mount Vernon, WA 98273
Phone: 360-416-4902 Fax: 360-416-4904
Email: memberservices@npsar.realtor

**** Cancellation—those received after 4:30 p.m. the day before the class, there is NO REFUND**