

2022 AWARD of EXCELLENCE Page 1 of 2

Application is For: Bronze Silver Gold

Applicant's Name: _____

<p><u>Specialty Awards:</u> Team Award: _____ DB Award: _____ <input type="checkbox"/> Principal Managing Broker <input type="checkbox"/> Designated Broker <input type="checkbox"/> Owner Broker</p>	<p><u>Assoc Use Only:</u> Award Status: _____ Notes: _____ _____</p>
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THIS IS A FOUR PART APPLICATION: It consists of Broker's: Designations, Leadership Development, Participation, Education/Program Attendance and Real Estate Related Courses. Each area (Parts 1, 2 and 3) is awarded points according to the columns filled in. Please fill out this application by marking ALL areas that apply to the Broker. Be sure you fill in the appropriate TOTAL POINTS for EACH of the 4 Parts and then fill in the GRAND TOTAL at bottom of application. 50 points qualifies you for the "Bronze" award"; 75 points for "Silver"; and 125 points needed towards the "Gold" award. Points subject to verification. Minimum sales volume are required for each designation and minimum attendance at **three general membership meetings**. See page 2 Instructions for information including **Team Award** for required closed transaction and point levels and **Designated Broker Award** (*Closed Sides or volume totals not needed*).

PART ONE: DESIGNATIONS/CERTIFICATIONS: Achieving Designation current year worth **10 points**, prior years **5 points**
 (* = current year **15 points**, received in prior year **10 points**)

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|-------------------------------|-------------------------------|--------------------------------|--------------------------------|-------------------------------|--|-------------------------------|
| <input type="checkbox"/> ABR | <input type="checkbox"/> C2EX | <input type="checkbox"/> CRB | <input type="checkbox"/> E-PRO | <input type="checkbox"/> ISA | <input type="checkbox"/> PSA | <input type="checkbox"/> SFR |
| <input type="checkbox"/> AHWD | <input type="checkbox"/> CCIM | <input type="checkbox"/> CRETS | <input type="checkbox"/> GAA | <input type="checkbox"/> LHC | <input type="checkbox"/> RAA | <input type="checkbox"/> SIOR |
| <input type="checkbox"/> ALC | <input type="checkbox"/> CIPS | <input type="checkbox"/> CRS* | <input type="checkbox"/> GREEN | <input type="checkbox"/> MRP | <input type="checkbox"/> REI | <input type="checkbox"/> SRES |
| <input type="checkbox"/> BPOR | <input type="checkbox"/> CPM | <input type="checkbox"/> CRE | <input type="checkbox"/> GRI* | <input type="checkbox"/> PMN | <input type="checkbox"/> RENE | <input type="checkbox"/> SRS |
| | | | | <input type="checkbox"/> RSPS | <input type="checkbox"/> Managing Broker | |
- Total Points Part One:** _____

PART TWO: LEADERSHIP DEVELOPMENT & RPAC INVESTMENT: Must have held office in year of application

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|---|---|---|--|
| <p>NPSAR</p> <ul style="list-style-type: none"> <input type="checkbox"/> President 25 pts <input type="checkbox"/> President Elect 20 pts <input type="checkbox"/> Treasurer 20 pts <input type="checkbox"/> Treasurer Elect 20 pts <input type="checkbox"/> Immediate Past President 20 pts <input type="checkbox"/> Director 20 pts <input type="checkbox"/> Past Board Member 10 pts | <p>WR</p> <ul style="list-style-type: none"> <input type="checkbox"/> President 20 pts <input type="checkbox"/> President Elect 15 pts <input type="checkbox"/> Past President 5 pts <input type="checkbox"/> Executive Committee 15 pts <input type="checkbox"/> State Director 15 pts <input type="checkbox"/> Affiliated President: 15 pts
<small>RRC/YPN/Women's</small> | <p>RPAC Investment *</p> <ul style="list-style-type: none"> <input type="checkbox"/> \$100 + 15 pts <input type="checkbox"/> \$250 + 20 pts <input type="checkbox"/> \$500 + 25 pts <input type="checkbox"/> \$1,000 + 30 pts <input type="checkbox"/> \$2,500 + 35 pts <p style="text-align: right;">(*Deadline to Invest 12/7/22)</p> | <ul style="list-style-type: none"> <input type="checkbox"/> President's Circle 35 pts |
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- Total Points Part Two:** _____

PART THREE: PARTICIPATION: If you serve on more than one committee as member/chairperson, count each. (**50% attendance is required**)

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| <p>NPSAR</p> <p>Committee chair for _____ committee = 20 pts _____</p> <p>Committee member for _____ committee = 10 pts _____</p> <p>Committee member x 5 pts per meeting attended = _____</p> <p>REALTOR® Years Membership x 1 pt each _____</p> <p>Other Participation: Applicant must have attended at least 3 general membership meetings or socials to qualify</p> <ul style="list-style-type: none"> <input type="checkbox"/> Installation & Awards = 25 pts <input type="checkbox"/> Affiliate Appreciation Social = 25 pts <input type="checkbox"/> Annual NPSAR Golf Tournament = 25 pts <input type="checkbox"/> General Membership Meetings _____ X 20 pts each <input type="checkbox"/> NPSAR Socials/Home Tours _____ X 10 pts each | <p>WR</p> <p>Committee chair for _____ committees x 15 pts _____</p> <p>Committee member for _____ committees x 10 pts _____</p> <p>Committees: _____</p> <p>NAR</p> <p>Chairperson: _____ 20 pts _____</p> <p>Committee Member: _____ 15 pts _____</p> <p>Other Committees: _____</p> <p>Volunteer for a non-profit 30+ hours/year = 5 pts (30 cap) Total: _____</p> <p>Organization's Name(s): _____</p> |
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- Total Points Part Three:** _____

PART FOUR—EDUCATION/PROGRAM ATTENDANCE & REAL ESTATE RELATED COURSES:

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| <input type="checkbox"/> CCIM Class 5 pts | <input type="checkbox"/> WR Spring Business Conf 10 pts | <input type="checkbox"/> NPSAR "At Home w/ Diversity" Class 10 pts _____ |
| <input type="checkbox"/> CRB Class 5 pts | <input type="checkbox"/> WR Fall Business Conf 10 pts | <input type="checkbox"/> NPSAR "Education Day" with Annie Fitzsimmons 15 pts _____ |
| <input type="checkbox"/> CRS Class 5 pts | <input type="checkbox"/> WR Legislative Day 15 pts | <input type="checkbox"/> NPSAR "Fair Housing" class 10 pts _____ |
| <input type="checkbox"/> ABR Class 5 pts | <input type="checkbox"/> NAR Convention 10 pts | <input type="checkbox"/> NAR DB Involvement Program current yr 25 pts, prior 10) _____ |

(Must have attended the function during year of application- Attach Class Certification) **Total Points Part Four:** _____

Applicant's LAG Number: _____ **GRAND TOTAL (Parts One thru Four):** _____

Applicant's (Teams) Name: _____ **GRAND TOTAL SIDES/VOLUME):** _____

Applicant's Signature: _____

Designated Broker's Signature: _____ **Company:** _____

NORTH PUGET SOUND ASSOCIATION OF REALTORS®

“2022 AWARD OF EXCELLENCE INSTRUCTIONS ” – page 2 of 2

OUR WHY: The “Award of Excellence” is to promote NPSAR participation, designations, leadership development, program attendance, and Real Estate related courses, within the Association for Realtors who actively sell real estate.

ELIGIBILITY OF AWARD: An applicant must be an active member of the North Puget Sound Association of REALTORS® in good standing and must meet all other qualifications. Any person who has had membership terminated or suspended during the previous twelve months shall not be considered.

APPLICATION DEADLINE: An application will be accepted until January 12. Advertising shall be the responsibility of the broker/agent. Information to publisher will be submitted by N.P.S.A.R. in January for any interested recipients.

QUALIFICATION AND APPLICATION INSTRUCTIONS:

There are three levels of awards with the following criteria (volume calculated on sales price):

Bronze Award: 10 closed sides or \$3,500,000 and 50 REALTOR® Involvement Points (Teams: 15 closed sides or \$5,250,000)

Silver Award: 15 closed sides or \$5,000,000 and 75 REALTOR® Involvement Points (Teams 23 closed sides or \$7,500,000)

Gold Award: 20 closed sides or \$7,000,000 and 125 REALTOR® Involvement Points (Teams 30 closed sides or \$10,500,000)

Only transactions that closed in the year of application qualify. An applicant having a qualified sale of a Non-MLS property, including a property owned by HUD or VA, a property “for sale by owner”, new construction, auctions or not otherwise listed properties, shall receive credit only if a commission was paid to the applicant for their services. 50% of sides or dollar volume will be credited for co-lists and co-sales (also see Team option below). Outgoing referrals count 25% side & documentation required. Commercial leases will be considered as a side only in the year the lease commences, with accompanying documentation.

Only transactions made while the applicant is a member in good standing of the North Puget Sound Association of REALTORS® will qualify. Transactions made during the year prior to membership will not be counted. No sale or commercial lease shall be considered unless a commission has been earned, and paid to the applicant’s broker.

DESIGNATED REALTORS®: Designated Brokers and Principal Managing Brokers are eligible for the Designated REALTOR® Award. Minimum sales volumes are not needed to qualify. Applicant may also qualify for and receive the Broker Award of Excellence if required sales transactions are met. DR point qualification requirements are the same as the broker award.

TEAMS: Team award (with team as recipient, not as an individual award recipient) will be calculated on 100% of transaction volume/sides – or – individual member of a team has the option to calculate an individual award on 50% of team’s transaction volume/sides. **Each team member must meet point criteria individually. Transactions required increase by 50%.**

LISTING SPREAD SHEET SUBMISSION: ‘Cross Property Single Line Report’ through NWMLS is preferred submission format. Application must be submitted with the following information:

Closing Date	Sides (two, one or one-half)	MLS #	Address	Sales Price	Commission Paid (Y/N)
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PROCESSING: Applications must be submitted to the North Puget Sound Association of REALTORS® office no later than published due date for the current year. Applications must be complete in every detail. Any unusual circumstances must have a written explanation and documentation attached to the application being submitted.

Applications must be submitted on the approved form and signed by both the applicant and the broker, with accompanying checklist of REALTOR® Involvement Points, and list of closed transactions. By signing, the broker certifies that to the best of his/her knowledge that the list represents the transactions participated in by the applicant.

NPSAR APPROVED COMMITTEES: Association Operations; Communications; Education; Government Affairs; Professional Standards; and Grievance.

GENERAL INFORMATION: The Awards Task Force will administer this program, with final approval by the Board of Directors of the North Puget Sound Association of REALTORS®. The size and design of the awards shall be at the discretion of the Awards Task Force. Applicants will be notified regarding their application if the Awards Task Force has any questions or is unable to verify an item on the application. If an application is found to be blatantly fraudulent, the broker and applicant will be held responsible and Task Force has the option of filing an ethics complaint to the Grievance Committee and reserves the right to reject the application.